

TO: Mr. H. R. Costley - London (3)

DATE: December 5, 1955

FROM: A. G. Koepfgen

cc: R. Abernethy M. F. Moore
E. W. Bernitt H. G. Paxton
W. S. Berry R. T. Purdy
V. E. Boyd J. W. Raisbeck
J. L. Brown, Jr. G. Romney
R. Chapin, Jr. R. K. Seidel-)
W. L. Courage Milw. Serv.)
A. L. DeSadeleer-Tor. L. H. Shippee ✓
Leo E. Penn - Tor. J. L. Todd
J. Gogola - Kenosha N. K. VanDerzee
L. C. Hilliker A. M. Wibel
J. A. Lee L. J. Hogan

SUBJECT: Schedule No. 2 -
Series III Metropolitan Cars.

Attached are three approved copies of subject schedule on Series III Metropolitans covering 10,000 units for the period January, 1956, through sixteen days of March, 1957.

You will note that we are submitting this schedule based on distribution to five destinations:

1. Domestic - Nash and Hudson.
2. Foreign - Export and Canadian Nash and Hudson.

This is made necessary by a policy which has been agreed to by all parties involved, wherein each Sales Division will be considered a separate entity so far as commitments are involved. Foreign sales (Export and Canada), however, are to be considered as one entity with cars transferable as necessary between Export Nash-Canada, and Hudson-Canada.

Mr. Paxton will continue to provide you with shipping instructions according to the above schedule for all Sales Divisions except Export. It will be necessary for you to provide your own shipping story for G.I. Sales and other Export requirements except those which are requested from Kenosha Export, all of which are to be taken from the quantities allocated for the "Export Division" on the schedule. Any problems arising from an unbalanced order situation against those cars allocated for Export should be cleared through Mr. Paxton.

You will note that we have increased the total daily rate to 36 per day for the period of February, 1956, through July, 1956. Thereafter, for a period of four months the total schedule is reduced to 30 per day, when it is increased to a total of 32 per day for the period December, 1956, through the end of the schedule. This schedule now completes 10,000 cars after sixteen working days in March, 1957. Distribution of Hard and Soft Top cars remain as on Schedule No. 1, Rev. 1 - 965 Soft Tops and 9035 Hard Tops.

We have taken the liberty of providing you with the Metropolitan schedule in its present form because by now it is felt everyone at Austin should be aware of our Export business, and because it has been necessary to provide Export requirements without distinguishing the percentage of Nash to Hudson. If past performance, however, is any criterion, the number of Metropolitans sold by the Hudson Export Division will be negligible, and perhaps you may "borrow" any Hudson emblems required.

As a matter of record, we are listing the customer option percentages as desired for the first 2500 cars:

	Nash & Hudson Domestic	Foreign (N-H Can. & Export) Sales
<u>Paint:</u>		
P905-P909 Caribbean Green and White.	40%	40%
P911-P909 Coral Red and White.	40%	40%
P910-P909 Sunburst Yellow and White.	20%	20%
<u>Tires:</u>		
White Side Wall	100%	10%
Black Side Wall	-	90%
<u>Radio</u>		
	100%	100%
<u>Weather Eye</u>		
	100%	100%

If there are any questions, please advise.

A. G. Koepfgen
A. G. Koepfgen

AGK:ss

APPROVED: R.T. Purdy per H.M.S.

APPROVED: *[Signature]*

APPROVED: *[Signature]*

APPROVED: *E.W. Barnett*

SCHEDULE NO. 2 DATE 11-30-55
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE

APPROVED W.L. Courage (signed) DATE 12-6-55
 APPROVED E. W. Bernitt (signed) DATE 12-7-55

PRODUCT
 Series III 1500 c.c. Engine
 Metropolitan Series Cars – Austin Motors Co., Ltd., England

DESCRIPTION	BUILT <input type="checkbox"/> ACT <input type="checkbox"/> EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH January, 1956 DAYS 22			MONTH February DAYS 21			MONTH March DAYS 22			MONTH April DAYS 19			MONTH May DAYS 21			MONTH June DAYS 21			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC:																				
Nash Hard-Top			514	514		506	1020		473	1493		349	1842		403	2245		441	2686	
Soft-Top			0	0		50	50		109	159		100	259		98	357		45	402	
Total Nash U.S.			514	514		556	1070		582	1652		449	2101		501	2602		486	3088	
Hudson Hard-Top			143	143		135	278		134	412		146	558		160	718		154	872	
Soft-Top			7	7		15	22		16	38		14	52		20	72		26	98	
Total Hudson U.S.			150	150		150	300		150	450		160	610		180	790		180	970	
Total U.S.			664	664		706	1370		732	2102		609	2711		681	3392		666	4058	
FOREIGN:																				
Export Hard-Top			40	40		40	80		45	125		60	185		60	245		72	317	
Soft-Top			0	0		10	10		15	25		15	40		15	55		18	73	
Total Export			40	40		50	90		60	150		75	225		75	300		90	390	
Canada- Nash Hard-Top			0	0		0	0		0	0		0	0		0	0		0	0	
Soft-Top			0	0		0	0		0	0		0	0		0	0		0	0	
Total Nash-Canada			0	0		0	0		0	0		0	0		0	0		0	0	
Hudson Hard-Top			0	0		0	0		0	0		0	0		0	0		0	0	
Soft-Top			0	0		0	0		0	0		0	0		0	0		0	0	
Total Hudson-Canada			0	0		0	0		0	0		0	0		0	0		0	0	
Total Foreign			40	40		50	90		60	150		75	225		75	300		90	390	
GRAND TOTALS																				
Hard-Top			697	697		681	1378		652	2030		555	2585		623	3208		667	3875	
Soft-Top			7	7		75	82		140	222		129	351		133	484		89	573	
Total		32	704	704	36	756	1460	36	792	2252	36	684	2936	36	756	3692	36	756	4448	

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DESCRIPTION	BUILT <input type="checkbox"/> ACT <input type="checkbox"/> EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH July, 1956 DAYS 20			MONTH August DAYS 15			MONTH September DAYS 20			MONTH October DAYS 23			MONTH November DAYS 22			MONTH December DAYS 18			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC:																				
Nash Hard-Top			340	3026		157	3183		290	3473		395	3868		375	4243		291	4534	
Soft-Top			0	402		13	415		0	415		0	415		0	415		0	415	
Total Nash U.S.			340	3428		170	3598		290	3888		395	4283		375	4658		291	4949	
Hudson Hard-Top			165	1037		80	1117		150	1267		150	1417		150	1567		125	1692	
Soft-Top			15	113		10	123		0	123		0	123		0	123		0	123	
Total Hudson U.S.			180	1150		90	1240		150	1390		150	1540		150	1690		125	1815	
Total U.S.			520	4578		260	4838		440	5278		545	5823		525	6348		416	6764	
FOREIGN:																				
Export Hard-Top			60	377		50	427		50	477		40	517		30	547		30	577	
Soft-Top			0	73		0	73		0	73		0	73		0	73		0	73	
Total Export			60	450		50	500		50	550		40	590		30	620		30	650	
Canada- Nash Hard-Top			85	85		100	185		80	265		75	340		75	415		100	515	
Soft-Top			15	15		0	15		0	15		0	15		0	15		0	15	
Total Nash-Canada			100	100		100	200		80	280		75	355		75	430		100	530	
Hudson Hard-Top			35	35		35	70		30	100		30	130		30	160		30	190	
Soft-Top			5	5		5	10		0	10		0	10		0	10		0	10	
Total Hudson-Canada			40	40		40	80		30	110		30	140		30	170		30	200	
Total Foreign			200	590		190	780		160	940		145	1085		135	1220		160	1380	
GRAND TOTALS																				
Hard-Top			685	4560		422	4982		600	5582		690	6272		660	6932		576	7508	
Soft-Top			35	608		28	636		0	636		0	636		0	636		0	636	
Total		36	720	5168	30	450	5618	30	600	6218	30	690	6908	30	660	7568	32	576	8144	

